

Finance Worksheet B

Stage B:

Production

unding

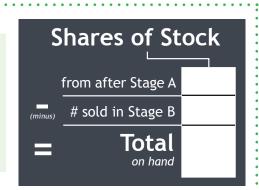
This round, my company raised funding from

U VC

(and/or)

Bank loan

		VC	:						
\$		BB for	(# of shares)						
		(and	(or)						
Bank loan amount:									
	\$	BB at	t 10% interest						



Cash Flow ...

Total Cash In	\$ ВВ	(minus)	Total Cash Out	\$ BB	=	BI
(other)	\$ ВВ		(other)	\$ ВВ		\$
(other)	\$ ВВ		interest	\$ ВВ		on hand
(other)	\$ ВВ		salaries	\$ ВВ		Cash
(other)	\$ ВВ		rent	\$ ВВ		Stage B
Bank loan	\$ ВВ		(BizMart)	\$ ВВ		
VC, round 2	\$ ВВ		(BizMart)	\$ ВВ		
Stage A cash on hand	\$ ВВ		(BizMart)	\$ ВВ		
Cash In —]		Cash Out —			

1. What is the difference between getting funding from the VC and taking out a bank loan?

eview

- 2. Why should a company come up with a strong production strategy?
- 3. What factors affect a company's pricing structure?