

JOB POSITIONS

Read the descriptions for each job position. Decide with your team who would be best for each job. Come up with a process for assigning a job position for each company member.

1. CEO – Chief Executive Officer

- Responsible for keeping all team members on task, taking initiative on important decision-making, and resolving conflicts if they arise
- Should be someone with strong leadership skills, listening skills, and maturity

2. Vice President of Finance

- Responsible for managing all the company's money, ensuring accurate financial records, and taking the lead in pricing products/services
- Should have strong math skills and attention to detail

3. Vice President of Design and Production

- Responsible for designing and planning the details of company product/service
- Responsible for coming up with a strategy for the company to build their product/service and ensure the business is ready for the Sales Bazaar
- Should be artistic and creative in order to take the lead in the product/service design process
- Should be organized, efficient, and able to maximize teamwork

4. Vice President of Social Impact

- Responsible for coming up with a strategy for the company to build their product/service and ensure the business is ready for the Sales Bazaar
- Should be empathetic, with high interpersonal skills, who is able to identify needs in the community.

5. Vice President of Marketing

- Responsible of building relationships with organizations who serve groups in need, and identifying groups in need to build partnerships and benefit them.
- Should be creative, analytical, and a good communicator

6. Vice President of Sales

- Responsible for coming up with sales strategies to maximize revenue as well as engaging with customers during the Sales Bazaar to make them happy
- Should be outgoing, friendly, and able to think on their feet

Fill in the student names for each job position in your company:

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| <p>CEO</p> <hr/> <hr/> | <p>VP of FINANCE</p> <hr/> <hr/> | <p>VP of DESIGN and PRODUCTION</p> <hr/> <hr/> |
| <p>VP of SOCIAL IMPACT</p> <hr/> <hr/> | <p>VP of MARKETING</p> <hr/> <hr/> | <p>VP of SALES</p> <hr/> <hr/> |