

Finance Worksheet B



Funding

This round, my company raised funding from

- VC
(and/or)
- Bank loan

VC:
\$ _____ BB for _____ (# of shares)
(and/or)
Bank loan amount:
\$ _____ BB at 10% interest

Shares of Stock	
from after Stage A	
- (minus) # sold in Stage B	
= Total on hand	

Cash Flow

Cash In		Cash Out		Stage B Cash on hand
Stage A cash on hand	\$ _____ BB	(BizMart)	\$ _____ BB	<div style="border: 2px solid black; padding: 10px; width: 100px; margin: 0 auto;"> \$ _____ BB </div>
VC, round 2	\$ _____ BB	(BizMart)	\$ _____ BB	
Bank loan	\$ _____ BB	(BizMart)	\$ _____ BB	
(other)	\$ _____ BB	Rent	\$ _____ BB	
(other)	\$ _____ BB	Salaries	\$ _____ BB	
(other)	\$ _____ BB	Interest	\$ _____ BB	
(other)	\$ _____ BB	(other)	\$ _____ BB	
Total Cash In	\$ _____ BB	- (minus)	Total Cash Out	\$ _____ BB
		=		

Review

1. What is the difference between getting funding from the VC and taking out a bank loan?
2. Why should a company come up with a strong production strategy?
3. What factors affect a company's pricing structure?